

# Company Fact Sheet

**Year Founded:** 2006

**Headquarters:** 7675 Dagget Street  
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San Diego, CA 92111 USA

**Phone:** 1-866-746-0514

**Stock ticker:** (OTCBB: EVSI)

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## Overview:

Envision Solar takes a unique approach to renewable energy systems design and implementation. Distributed solar power generation can be beautiful, efficient and affordable. Solar does not have to sit on rooftops. Parking lots are valuable, underutilized, real estate that, when covered with Envision's Solar Tree® arrays, can generate power, provide shaded parking and generate additional revenue or reduce operating costs.

Envision Solar is a leading planner, architect and inventor that designs and deploys clean energy systems globally. The company provides strategic long-term solutions and applies architectural and planning expertise to create deployable products that deliver architecturally accretive solar energy solutions. The company develops innovative systems for corporate, government, educational, and public entities with products including the Solar Tree® array and EnvisionTrak™ and was the first to invent and deploy solar structures that address the millions of unused parking spaces.



## Executive Team:

### *Desmond Wheatley, President and CEO*

Mr. Wheatley has two decades of senior international management experience in technology systems integration, energy management, communications and renewable energy. Mr. Wheatley was a founding partner in the international consulting practice Crichton Hill LLC. Prior to founding Crichton Hill, Mr. Wheatley was CEO of iAxis FZ LLC, a Dubai based alternative energy and technology systems integration company. From 2000 to 2007 Mr. Wheatley held a variety of senior management positions at San Diego based Kratos Defense and Security Solutions, fka Wireless Facilities with the last five years as President of ENS, the largest independent security and energy management systems integrator in the United States. Prior to forming ENS in 2002 Mr. Wheatley held senior management positions in the cellular and broadband wireless industries; deploying infrastructure and lobbying in Washington DC on behalf of major wireless service providers. Mr. Wheatley's teams led turnkey deployments of thousands of cellular sites and designed and deployed broadband wireless networks in many MTAs across the US.

Mr. Wheatley has founded, funded and operated four profitable start-up companies and was previously engaged in M&A activities. Mr. Wheatley evaluated acquisition opportunities, conducted due diligence and raised commitments of \$500M in debt and equity.

### *Chris Caulson, Chief Financial Officer*

Mr. Caulson brings close to 20 years of financial management experience including security infrastructure and technology integration, wireless communications, and telecommunications industries. From 2004 through 2009, Mr. Caulson held various positions including Vice President of Operations and Finance of ENS, the largest independent Technology Systems Integrator in the United States and a wholly-owned division of Kratos Defense & Security Solutions, Inc.



In this role, Mr. Caulson was responsible for the operational and financial execution of multiple subsidiaries and well over \$100 million of integration projects including networks for security, voice and data, video, life safety and other integrated applications. Prior to 2004, Mr. Caulson was CFO of Titan Wireless, Inc., a \$200 million international telecommunications division of Titan Corp (subsequently purchased by L-3.). Mr. Caulson, who has a BA from the University of San Diego, began his career with the public accounting firm Arthur Andersen.

#### *Robert L. Noble, Founder and Chairman*

Mr. Noble is an accomplished architect, environmental designer, industrial designer and environmental technology entrepreneur. Mr. Noble and his work have won numerous awards, including awards from Popular Science Magazine (Best of What's New, 2003), Entrepreneur Magazine (Innovator of the Year, Environmental Category, 1993), National Public Radio (E-chievement Environmental Award), the Urban Land Institute and The American Institute of Architects.

Prior to founding Envision Solar, Mr. Noble was CEO at Tucker Sadler architects in San Diego, California. He received his undergraduate degree from University of California, Berkley, his Master of Architecture from Harvard and also completed graduate work at Cambridge University and Harvard Business School.

#### **Customers:**

Customers have included: GM, Dell, Johnson & Johnson, McDonalds, University of California San Diego, Ecotech Institute and Kyocera.

#### **Product and Service Overview:**

Envision Solar's designs and structures address the commercial solar parking lot array market. With over 800 million parking spaces in the U.S alone, commercial parking lots and parking structures provide a tremendous opportunity for solar deployment.



Unlike traditional rooftop-mounted solar arrays, Envision Solar's designs are architecturally accretive, visible commitments to environmental responsibility as well as adding value to any property and paying for themselves through reduced energy costs. ParkSolar<sup>SM</sup> products integrate best of breed components to create an iconic and quality design that performs as well and looks just as good, decades after installation, providing the lowest Total Cost of Ownership. Now with Envision Solar's EnvisionTrak<sup>TM</sup> technology the productivity of the Solar Tree<sup>®</sup> array is increased by 18-22%, adding greater value to our shared environment, and further reducing the energy bills of our customers. Tracking Solar Tree<sup>®</sup> arrays look great too.

Envision Solar's ParkSolar<sup>SM</sup> products, including the fixed Solar Tree<sup>®</sup> array and EnvisionTrak<sup>TM</sup> technology, have already been installed in locations across the US. Envisions Solar's unparalleled installed portfolio includes projects at college campuses, corporate offices and retail environments. Furthermore, Envision Solar's products are perfectly suited for corporate campuses, commercial office buildings, light industrial facilities, shopping malls, restaurants, government buildings, schools, apartment complexes, hospitals and clinics, airports, sports arena, military bases and anywhere else people park.

ParkSolar<sup>SM</sup> installations can also incorporate electric vehicle charging stations. Envision Solar's CleanCharge<sup>TM</sup> invention is the first of its kind, to allow users to maximize the environmental benefits of their electrical vehicles by reducing the reliance on carbon fueled electricity for EV battery charging.

In addition to CleanCharge<sup>TM</sup>, Envision Solar provide a range of product enhancements, such as security devices, architectural lighting, marketing and branding tools in the form of integrated company logos on the trunk of the structure and flat screen televisions and communication devices, making the best products available, in the Solar Shaded Parking Market, even better.



### Life-Cycle Management:

Envision Solar can manage the entire life cycle process of a project from site feasibility, design, entitlement, costing and budgeting, construction and engineering.

### Sustainable Infrastructure Master Planning

Envision Solar provides sustainable infrastructure master planning (SIMP) which includes: development of an integrated overall project sustainability strategy, consideration and assembly of co-participants and review and consideration of sustainable design, technology, infrastructure and “best practices.” Envision Solar develops the project design guidelines, produce the building and structure concept design, define the project scheduling, participate in the development and review of all cost estimates and budgeting, LEED analysis and assess relevant technologies, qualifications and capabilities of manufacturers, contractors and service providers.

